

Sales Coaching | Mentoring | Business Development | Motivation | Self-Branding

PERSONAL EVALUATION FORM

Product:			
\square Y \square N	Do I bring value to my job?	\square Y \square N	Am I trustworthy?
\square Y \square N	Do I know the language of my industry?	\square Y \square N	Am I boring?
\square Y \square N	Am I engaging?	\square Y \square N	Am I forgetful?
\square Y \square N	Am I responsive?	\square Y \square N	Do I know how to retrieve information
□Y□N	Do I speak well?		from people?
□Y□N	Do I write well?	\square Y \square N	Do I know how to position product?
□Y□N	How are my presentation skills?	\square Y \square N	Am I interesting?
\square Y \square N	How is my public speaking?	\square Y \square N	Do I present myself well?
\square Y \square N	Do I know the different generations,	\square Y \square N	Do I listen?
	how they think, and make decisions?	\square Y \square N	How's my story telling?
\square Y \square N	Do I have a positive attitude?	\square Y \square N	Do I carry myself well?
\square Y \square N	Am I courteous?	\square Y \square N	Do I have emotional intelligence?
\square Y \square N	Do I take initiative?	What's my	level of education?
How's my demeanor? ☐ Positive ☐ Negative		☐ High school ☐ College of years	
		☐ Masters	☐ PhD
Packagin	g:		
\square Y \square N	Do I dress for the job I want?	\square Y \square N	Am I fashionable?
□ Y □ N	Do I have an up to date hairstyle?	\square Y \square N	Am I up to date?
□Y□N	Are my nails/hands in good shape?	\square Y \square N	Do I wear my make-up properly?
□Y□N	Are my shoes in good shape?	\square Y \square N	Do my clothes fit properly?
\square Y \square N	Do I look successful?	\square Y \square N	Do I look the part?
How's my p ☐ Do I sloud	oosture? ch □ Do I stand with confidence		
Marketing	g:		
\square Y \square N	Do I present myself in the form of my brand?		
\square Y \square N	Does my resume look like my brand?		
\square Y \square N	Does my business card match my brand?		
\square Y \square N	Do I use social media properly?		
\square Y \square N	Do I sell myself?		